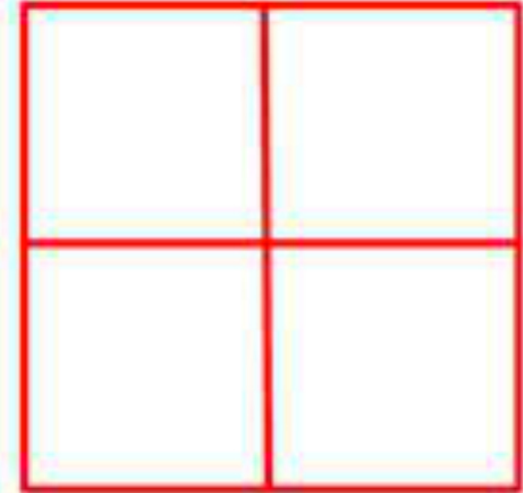


Draw a cup



Human Communication
Thought Picture
Words
Emotion
Behavior

<<< Reactive

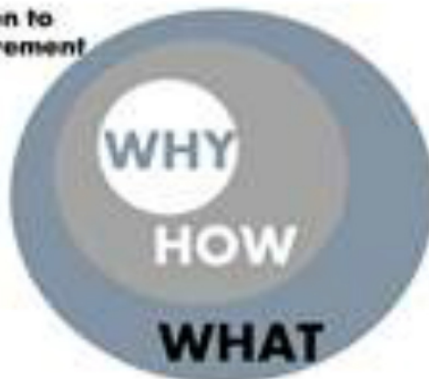


<<< Proactive

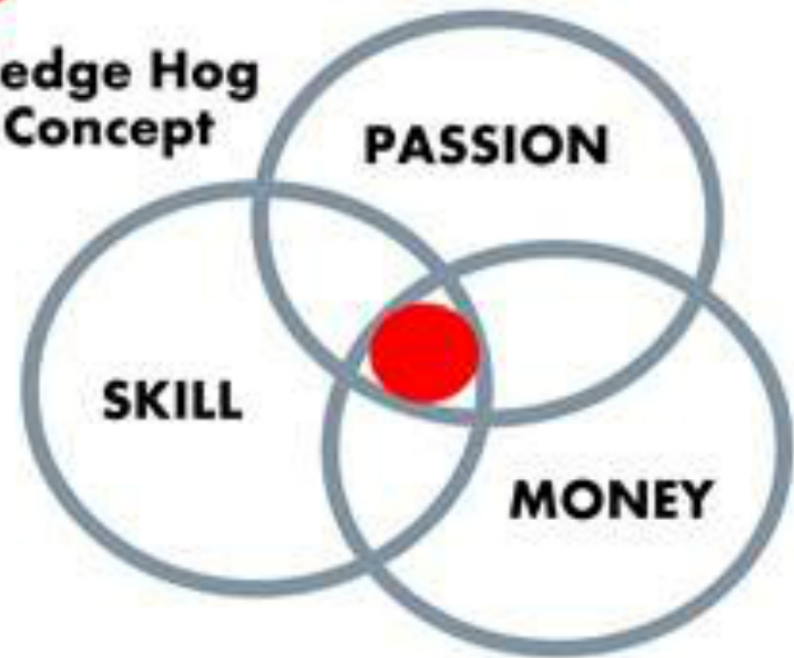
Respect:

- 5** Reasons we don't get it:
1. Do as I say...
 2. Because I said so
 3. Earn my respect
 4. Not my baby
 5. Disrespect=Violence

Listen to movement

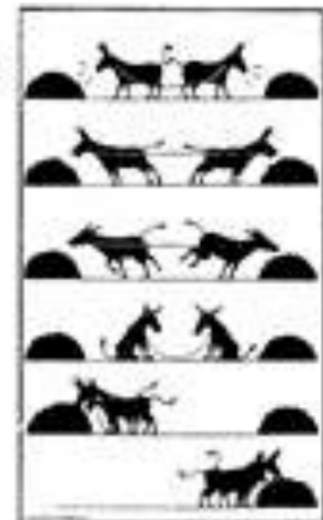


Hedge Hog
Concept

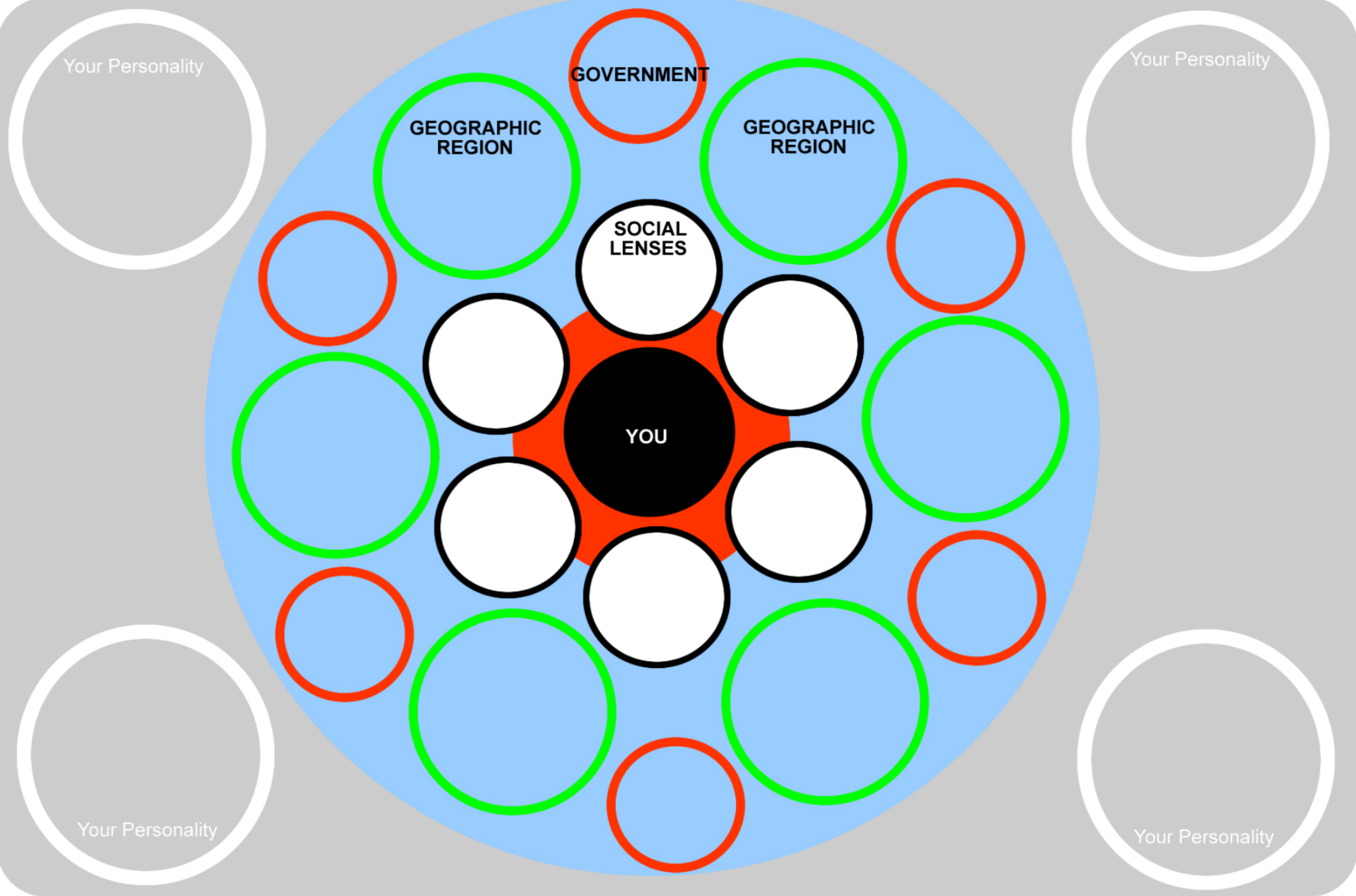


What is an attitude?

**NO, BUT
YES, BUT
YES, AND**



Vision • Skills • Incentives • Resources • Action =
Getting things done
Vision • Skills • Incentives • Resources • Action =
Get confused
Vision • Skills • Incentives • Resources • Action =
Get nervous
Vision • Skills • Incentives • Resources • Action =
Get bored
Vision • Skills • Incentives • Resources • Action =
Get frustrated
Vision • Skills • Incentives • Resources • Action =
Get no where



	RACE	GENDER	RELIGION	AGE	SEXUAL ID	ABILITY
Social Lenses						
Dominant Group						
DOMINANT GROUP: easy access to power <i>POWER is the ability to do work; access to goods, jobs, services and money</i>						
TARGET GROUP: limited access to power						
Target Group						
ISMS						